



Request for City Council Action

DEPARTMENT INFORMATION

ORIGINATING DEPARTMENT	REQUESTOR:	MEETING DATE:
Public Works	Street Operations Manager Lamson	January 26, 2026
PRESENTER(S)	REVIEWED BY:	ITEM #:
Consent	City Administrator/Finance Director Flaherty	3.11 – Fleet Procurement

STRATEGIC VISION

MEETS:	THE CITY OF OTSEGO:
	Is a strong organization that is committed to leading the community through innovative communication.
X	Has proactively expanded infrastructure to responsibly provide core services.
	Is committed to delivery of quality emergency service responsive to community needs and expectations in a cost-effective manner.
	Is a social community with diverse housing, service options, and employment opportunities.
	Is a distinctive, connected community known for its beauty and natural surroundings.

AGENDA ITEM DETAILS

RECOMMENDATION:	
City staff is recommending the City Council approve a fleet vehicle purchase.	
ARE YOU SEEKING APPROVAL OF A CONTRACT?	IS A PUBLIC HEARING REQUIRED?
No	No
BACKGROUND/JUSTIFICATION:	
<p>The 2026 Fleet Capital Improvement Plan (CIP) includes the addition of an extended cab pickup equipped with a flatbed. This chassis provides better towing capability and allows for easier loading and unloading of implements while in the field and also minimizes having to bring additional trucks or trailers to work areas.</p> <p>Staff requested state contract quotes from Midway Ford for the truck chassis and Surefitters for the truck buildout and we have received quotes of \$75,392.17 and \$14,000.58 respectively. This brings the total purchase price for the truck to \$89,392.75, within the Capital Improvement Plan budget of \$90,000.</p> <p>The Public Works Subcommittee was presented with this information at their January 21, 2026, meeting and recommended consideration of approval by the City Council.</p>	
SUPPORTING DOCUMENTS ATTACHED:	
<ul style="list-style-type: none"> • Quote – Midway Ford • Quote - Surefitters 	

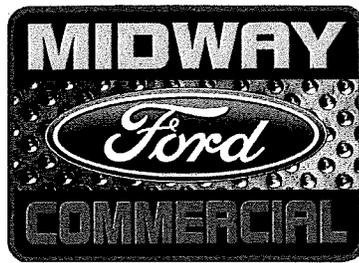
POSSIBLE MOTION

PLEASE WORD MOTION AS YOU WOULD LIKE IT TO APPEAR IN THE MINUTES:
Motion to accept quotes and authorize purchase of a 2026 Ford F-450 Chassis from Midway Ford in the amount of \$75,392.17, and to authorize purchase and installation of a Flatbed from Surefitters in the amount of \$14,000.58.

BUDGET INFORMATION

FUNDING:	BUDGETED:
Fund 206 – Capital Equipment Revolving	Yes

Midway Ford Commercial
Fleet and Government Sales
 2777 N. Snelling Ave.
 Roseville MN 55113



Travis Swanson
 651-343-5212
tswanson@rosevillemidwayford.com

Fax # 651-604-2936

2026 F-450 4x4 Super Cab- 60" CA DRW XL X4H

Standard

Automatic Transmission
Dual Front Air Bags
AM/FM Radio
Tilt Wheel
Upfitter Switches
Power windows

40/20/40 Vinyl Front Seat
4-Wheel ABS Brakes
Air Conditioning
225/70r19.5 All Season Tires
Cab Lights
Power Locks

Front Tow Hooks
Rubber Floor Covering
Black Bumper
7.3L V8
Cruise

Options	Code	Price	Select			
6.7L Diesel	99T	\$10,006	x			
Limited Slip 4.30	X4L	\$360	x	Exterior Colors	Code	Select
Traction Tires	TGK	\$195	x	Antimatter Blue Metallic	HX	
Cloth 40/20/40 seat	1S	\$91	x	Race Red	PQ	
XL Chrome Package	96V	\$387	x	Agate Black	UM	
Snow Plow Prep	473	\$228	x	Carbonized Gray Metallic	M7	
High cap Trailer tow	535	\$528	x	Avalanche	DR	
Low Deflection Spacer	86S	\$100	x	Oxford White	Z1	x
Block Heater	41H	\$173	x			
Running Boards	18B	\$405	x			
Third Brake Light(Required)	59H	\$100	x			
Rear View Camera	872	\$468	x	Extended Service Contracts	Cost	Select
Trailer Brake Controller	52B	\$273	x	7 year/75,000 mile	\$3,400	
120V Outlet	43C	\$210	x	PremiumCare Warranty		
Back-up Alarm	76C	\$210	x	(Bumper to Bumper)		
Amber Strobes	91S	\$600	x			
Option Total		\$14,334				

Base Price	Totals	
	\$55,803.00	You must have a active FIN code to participate in this purchase contract : FIN code #
Options Price Totals	\$14,334.00	Purchase Order required prior to order placement
Extended Warranty		PO #
Transit Impr Excise Tax	\$20.00	
Tax Exempt Lic	\$63.25	
6.875% Sales Tax	\$4,821.92	Name of Organization
Document fee	\$350.00	
Sub total per vehicle	\$75,392.17	
Number of Vehicles	1	Address
Grand Total for all units	\$75,392.17	City, State, Zip

Acceptance Signature	Contact Person/ Phone #
Print Name and Title	Date
	Contact's e-mail address and fax #



PROPOSAL

Date: 11/12/2025
 Proposal No: 61797-005

Sales Rep: John Holman
Prepared for: City of Otsego
 8899 Nashua Avenue NE
 Otsego, MN 55330

Ship To: City of Otsego
 13400 90th Street NE
 Otsego, MN 55330

Contact: Tony Block **Phone:** (763)441-4414 **Email:** TBlock@otsego.mn.gov

Requested by: Tony Block

This Quote is valid through 11/26/2025

Ship Via: Installed **Est. Lead Time (after receipt of Signed Order)** 42-56

Tariff Update: If any component pricing is impacted by tariffs between the time of this Proposal and the completion of the project, we reserve the right to pass on increases.

ITEM NO.	DESCRIPTION	QTY	PRICE	EXT. PRICE
VEHICLE	VEHICLE	1	\$0.00 / EA	\$0.00

OPTIONS:

- MODEL YEAR 2025
- FORD
- F550 Chassis
- GAS
- REGULAR CAB
- CAB TO AXLE 60"
- DUAL REAR WHEEL
- DOOR TAGS ONLY
- VIN: TBA
- Stock #: TBA
- PICKUP & DELIVERY = CUSTOMER
- ALL ITEMS ARE ON MN STATE CONTRACTS
- 170214, 257449 OR 264963 UNLESS MARKED
- "NCI" (NON-CONTRACT ITEM)

ITEM NO.	DESCRIPTION	QTY	PRICE	EXT. PRICE
ALSK-03946034SD	FLATBED, CM, 60"CA, SK, DRW/9'4"L, ALUMINUM	1	\$9,586.47 / EA	\$9,586.47

ITEM NO.	DESCRIPTION	QTY	PRICE	EXT. PRICE
56229	REPLACEMENT USCAR SOCKET WITH/24" WIRES (VEHICLE SIDE)	1	\$23.95 / EA	\$23.95

ITEM NO.	DESCRIPTION	QTY	PRICE	EXT. PRICE
1001210	SUREFITTERS MUDFLAP, 24" X 30"/FOR DRW VEHICLES W/ 19.5" RIM	2	\$40.00 / EA	\$80.00

ITEM NO.	DESCRIPTION	QTY	PRICE	EXT. PRICE
7180554	CM FORD BOLT-ON TRUCK BED/INSTALL KIT W/ HARDWARE	1	\$170.00 / EA	\$170.00
9900306	ADAPTER HARNESS FORD CAB/CHASSIS, 1999-CURRENT NCI	1	\$29.93 / EA	\$29.93
LINEX	SPRAYED ON BEDLINER ON FLOOR/OF BED	1	\$1,500.00 / EA	\$1,500.00
7180772	4" ALUMINUM FOLD-DOWN SIDE/RAILS, 94", FOR 9'4" DRW BED WITH AIRLINE TRACK	1	\$733.00 / EA	\$733.00
M-901	360 DEGREE STAINLESS SWIVEL/TIE-DOWNS - SET OF 4	1	\$127.23 / EA	\$127.23
LABOR-SB	LABOR TO INSTALL FLATBED/AND ACCESSORIES	10	\$175.00 / EA	\$1,750.00

PROJECT TOTAL (BEFORE TAX): \$14,000.58

THE PARTIES AGREE THAT THE TERMS AND CONDITIONS ATTACHED HERETO OR ON THE BACK SIDE OF THIS ORDER ARE INCORPORATED HEREIN AND A PART OF THIS ORDER.

ACCEPTED BY: _____

ACCEPTED DATE: _____